



SECRETARIES CORNER

August 2026

Resources, updates, and talking points
for chapter meetings

OVERVIEW

Secretaries Corner is your monthly guide to meeting topics, announcements, and resources that can be shared with your chapter throughout the month. Organized by week, it provides talking points and updates to help keep members informed and engaged.

Whether you're sharing important dates, highlighting Power Partners, discussing educational topics, or introducing member resources, Secretaries Corner gives you content that's ready to use and easy to incorporate into your meetings.

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Each month of Secretaries Corner is organized into four weekly segments:



WEEK 1

Announcements,
important dates,
and Zoom calls



WEEK 2

Power Partners
and Category of
the Month



WEEK 3

Educational
Topic



WEEK 4

LeTip
Communicare
Feature



WEEK 1

ANNOUNCEMENTS & IMPORTANT DATES

DATE	EVENT
August 7, 28	Network Training Seminar (NTS) – 9:00 AM PT
August 17	Network Training Seminar (NTS) – 3:45 PM PT
August 26	Women’s Equality Day

IMPORTANT ANNOUNCEMENTS

Save the Date: April 29–May 1, 2027

The 2027 LeTip Convention is headed to Atlantic City, NJ!

Registration is now open!

Click [here](#) to learn more.

Midweek Momentum and the **B.A.N.K. Onboarding Masterclass** are taking a well-deserved summer break.

We’ll announce their return in an upcoming email, so stay tuned.
We look forward to seeing everyone back soon.

WEEK 2

POWER PARTNERS & CATEGORY OF THE MONTH

POWER PARTNERS

Power Partners are members whose businesses naturally work well together, creating opportunities to share referrals and support one another's growth. The best Power Partner relationships are a two-way street, with both members looking for ways to help each other succeed.

Take a moment to consider: who in your chapter could be a strong Power Partner for your business, and how can you support theirs?

CATEGORY OF THE MONTH: HVAC

This month, we're highlighting the HVAC category. HVAC professionals help keep homes and businesses comfortable, safe, and energy efficient throughout the year. As temperatures peak during the summer months, they're often in high demand for system maintenance, repairs, and new installations, making this an ideal time to strengthen relationships with professionals in this category.

This category naturally aligns with several Power Partners, creating opportunities to build referral relationships and introduce prospective members to LeTip.



You can earn sponsor credit by sending guests to **any** chapter across the organization.

Consider inviting professionals in the **HVAC** category—or their **Power Partners**—to visit a chapter.



Electrician

Solar Energy Systems

Property Management

Air Duct Cleaning

Residential Cleaning Services

Window Tinting

WEEK 3

EDUCATIONAL TOPIC: THE EVERY SIX PROGRAM

Did you know LeTip recognizes members for helping grow the organization? Introduced in **January 2020**, the **Every Six Program** rewards members who sponsor new members anywhere in the LeTip network—not just within their own chapter.

Here's how it works:

- **Sponsor 6 members** and earn a **free annual renewal**.
- **Sponsor 12, 18, and 24 members** to earn additional free renewals.
- **Sponsor 25 members** and you'll receive a **Lifetime Membership** with LeTip International.

Every member you sponsor helps strengthen the organization by introducing new professionals to the power of referral networking. Whether they're joining your chapter or another chapter across the LeTip network, your sponsorship counts toward these milestones.



EXPAND YOUR REACH

Remember, the Every Six Program isn't limited to your own chapter.

If you know a qualified business professional who would be a better fit for another LeTip chapter, you can still sponsor them—and your sponsorship counts toward Every Six milestones.

WEEK 4

LETIP COMMUNICARE FEATURE

Communicare and the [LeTip Blog](#) highlight member stories, business insights, networking tips, and chapter successes from throughout the organization.

They provide an opportunity to learn from fellow members, stay connected, and discover ideas that can help strengthen your business and chapter.

Encourage members to read the latest feature and share a takeaway with the chapter.

FEATURE AT A GLANCE



5-minute read



Topic

Building business during slow seasons.



Why read it?

Learn how to turn slow seasons into future opportunities.



Think About It

What can you do now to generate referrals later?



READ MORE



letip.com/category/blogs

GETTING THE MOST FROM SECRETARIES CORNER

Secretaries Corner is designed to support your weekly meetings by providing discussion topics, educational content, important updates, and opportunities to strengthen member engagement. Each section can be shared throughout the month to help keep meetings informative, relevant, and valuable for your members.

Use Secretaries Corner in the way that works best for your chapter. Whether you share a little each week or incorporate multiple topics into your meetings, the goal is to encourage meaningful conversations, strengthen relationships, and help members get more value from their LeTip experience.



WE VALUE YOUR FEEDBACK

Do you have suggestions or ideas for Secretaries Corner? We're always looking to improve and provide content that best supports you and your chapter.

We welcome your input. Please contact us at 1-800-255-3847.

Thank you for being part of the LeTip community.

Looking for a discussion topic?

Past editions of Secretaries Corner are available in the [Document Library](#) and can be revisited whenever your chapter could benefit from a particular topic or resource.

