



UNDERSTANDING YOUR POSITION

Mentor Guide —————

**20
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Special thanks to Chris Collier of LeTip of West Shore, PA for the Mentor guide concept and content provided with some additions by LeTip International to fit every chapter.

LeTip Core Values

LeTip's Core Values and Guiding Principle exemplify the LeTip culture. These ideals guide us in our everyday actions, define who we are and how we conduct business. Our words not only inspire us, but they remind us that true success is measured by how we—as individuals and collectively—apply them in our everyday lives.

Keep true to these statements and good business practices will follow. When you look for others to join your chapter, look for those who conduct their businesses just as you do, by utilizing these values.

Kindness:

John Templeton said it best, "it's nice to be important, but it's more important to be nice."

Integrity:

Honesty in all actions.
"Do the right thing."

Loyalty:

Trust and faith in all relationships.
"All for one, One for all."

Passion:

A feeling based on conviction and strongly held desires and beliefs.
"From the heart."

Commitment:

Follow through until you accomplish your desired outcome.

Accountability:

Accepting the responsibility for our actions, behavior, and choices.
"If it's to be, it's up to me."

Excellence:

Performing above and beyond normal expectations while adhering to the highest standards.

LeTip Creed

LeTip is a professional organization of business individuals, dedicated to the highest standards of competence and service.

Our purpose is the exchange of business Tips. Members will, at all times, maintain the highest professional integrity.

Each business category is represented by one member and conflicts of interest are disallowed.

The Guiding Principle of LeTip International, Inc.

"To intentionally help one another prosper through mutually beneficial relationships, and thus, create an economy that rewards everyone."™

Our Slogan

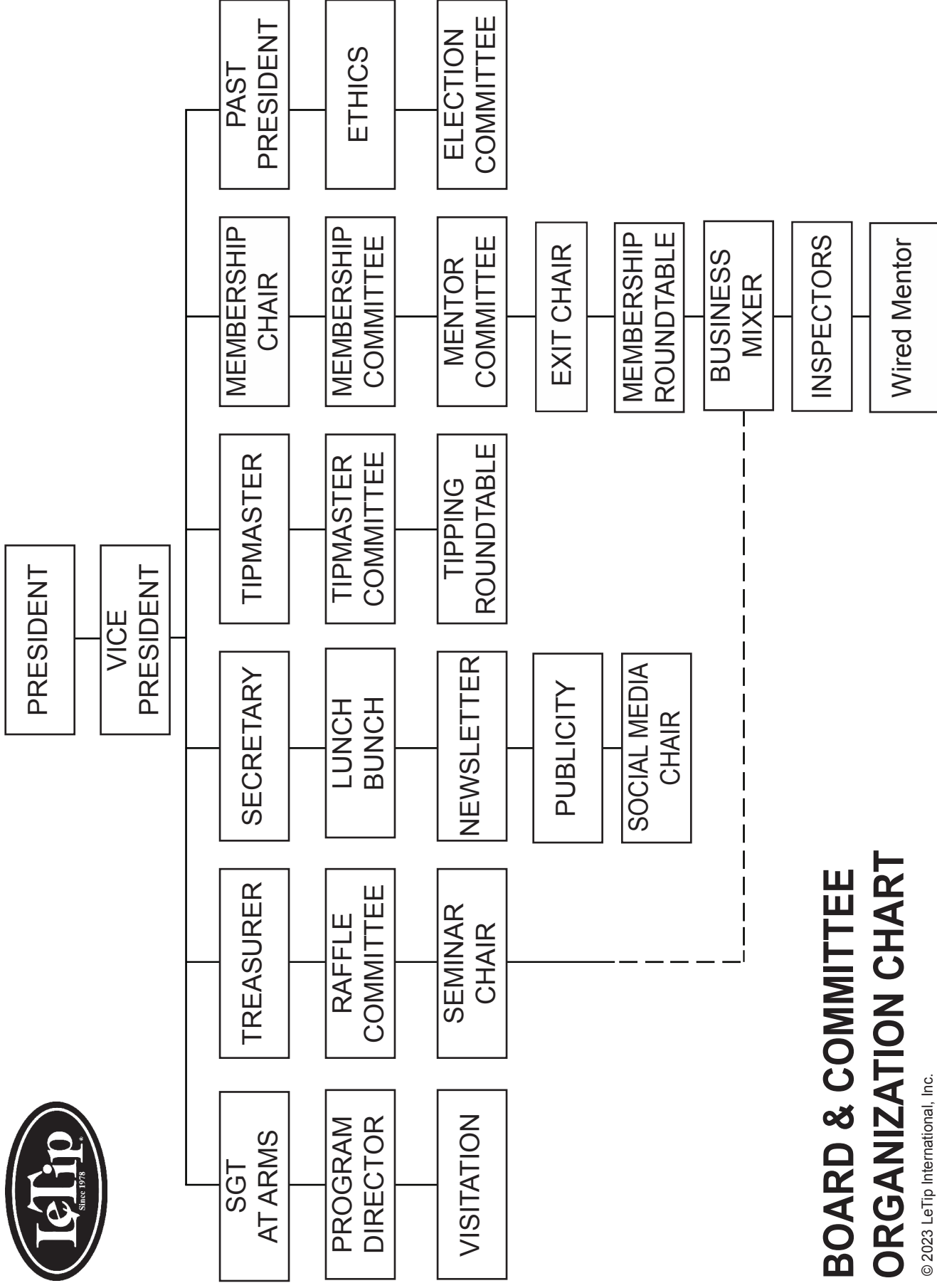
"Dollars In Your Pocket"™

The LeTip slogan, "Dollars in Your Pocket"™, should be used wherever appropriate in all promotional materials. The first and most prominent position of the slogan, in any one document, should always display the trademark symbol (™).

Our Mission

We are committed to the highest ethical standards of conduct. We shall exercise fairness, loyalty and integrity at all times with our members, employees and shareholders.

We are dedicated to a continuous effort for the betterment of our organization, our community and our society. Our actions will always be governed by our dedication to responsible leadership.



BOARD & COMMITTEE ORGANIZATION CHART

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MENTOR DUTIES

1. Be a caring and genuine advisor for new members.

a. The mentor chair and mentor committee, appointed by the board of directors, consists of the chair and at least two other established members. Their primary responsibility is to make sure new members are welcome, assisted and encouraged along the way to LeTip success.

b. Mentor chair and committee must be in good standing and not be new members.

2. Assign each new member to a mentor committee member for a period of three to six months.

a. Act as an advisor (mentor) for the new member, sitting next to them at a meetings.

b. Attend the Lunch Bunch with new member.

c. The mentor encourages the new member to attend the Network Training Seminar (NTS).

3. Monitor the new member's progress.

a. Keep track of the new member's first 100 Tips that they pass. Work with the TipMaster for this information.

b. Upgrading to blue badge - Work with the membership chair to ensure that the new member inviting guests, follow up on them, and invited their potential Power Partners to the chapter meeting.

c. Keep track of the Tips that the new member has received and the dollars that they represent.

4. Schedule Speaker date and give moral support.

Work with the program director and schedule the new member on the Speaker calendar as soon as the member has attended the network training seminar. Help the member with their presentation and ease any stage fright.



Photo credit: Adam Cooper, LeTip of Boca Raton, FL

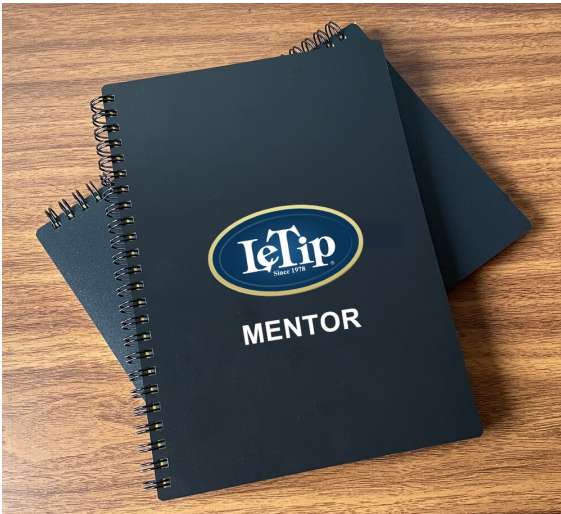
5. Help develop commercials.

Assist new members to develop their 30-second commercial. Make sure they know how to express clearly what a good Tip is for them.

6. Help with Showboating.

Guide new members through the Showboating process and assist them with creating a good tabletop display using all 5 senses (sight, smell, hear, touch, and taste).

MENTORING NOTEBOOK



Some chapters may issue their Mentor's a Mentor Notebook. The Mentor though should get themselves a notebook and keep notes on new members they are mentoring.

Page one include a summary of the Mentor Requirements. These are chapters items and documents the mentor will go over with the new members who are required to complete while working with their Mentor.

Keep a page on each member covering the items listed below and record the dates these items were completed and returned to the chapter Mentor.

Provide or encourage new members to keep a chapter three-ring binder of their own for training.

Record the following for each new member being mentored and when completed.

- Completion of the Network Training Seminar (NTS) online with 60-days of joining (LeTip required).
- Read the NTS pdf workbook received by email when the new member registers for course online.
- Completion of four mentoring meetings with the chapter mentor.
- Ten mini-visitations.
- Invite at least five people to a chapter meeting for open chapter categories.
(This can be done via phone, email, US Mail, or using LeTip wired guest invitation)
- Cover important bylaws*, important duties, reminders, rewards, and ways to collect money at a meeting.
- Cover the list of ten (10) things new members need to do when you invite a guest (see page 8).
- Chapter monthly checklist of items for new members to accomplish each month.

(*) Alternates Article III - Membership, Section 3.2 Membership Requirements

e. An alternate may represent a member up to 6 times per year, if that person is well versed in the business and represents the same business. The alternate must be approved in writing by the Board of Directors prior to attending a meeting. Of the 6 allowable meetings, an alternate may represent the member for no more than two consecutive meetings. Attending more than 6 times per year could result in a loss of membership. An alternate cannot hold any office or committee position and has no voting rights. This alternate is not interchangeable but can only attend to keep the attendance policy in force.

MENTORING REQUIREMENTS

Prior to being placed on the chapter's program, the Speaker, Greeter, Showboater, Lucky Devil schedule it is mandatory for **new members** and **new alternates*** to complete a mentoring process. This process must be completed within the first **two months** of becoming a member. This process is designed to acquaint you with how this LeTip chapter works and assist you in getting the most out of your LeTip investment.

These requirements consist of completing NTS, attend four LeTip Mentoring Meetings, ten Mini-Visitations, and invite five Prospective Members. It is your responsibility to maintain documentation of your completion of these requirements by securing the appropriate names on this form. The Mentoring Committee will not keep a master list as you go through this process, only a list of those who have successfully completed the requirements.

When the form is complete, please return it to the Mentoring Committee Chairperson in the chapter, who will then arrange with the Program Director in the chapter for the new member to be placed on the chapter program rotation. A copy of these forms can be found online at www.letipwired.com under the document library inside the new members getting started for success folder.

Network Training Seminar (NTS): Date Completed _____

- New members can register for NTS online on their LeTip Wired dashboard.
- Read the NTS pdf workbook. Completed YES NO

Mentoring Meetings: New Members Must Complete four meetings with the chapter mentor.

- These meetings are immediately following the normal chapter meeting and last no longer than ¼ hour.

Each attendee will be documented by the Mentor Committee member.

Printed Name of Mentor Committee:	Signature (Initials Only)	Date
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____
4. _____	_____	_____

Questions for the chapter mentor

Mini Visitations: Alternates Do Not Need To Complete.

These consist of 3-5 minute interviews of current chapter members. They can be before or after the chapter meeting, or at the member's place of business. They should include questions about what their business is and how you can tip them. Visitations with other new members in the mentoring process do not count.

Printed Name of Member	Signature (Initials Only)	Date
1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____
4. _____	_____	_____
5. _____	_____	_____
6. _____	_____	_____
7. _____	_____	_____
8. _____	_____	_____
9. _____	_____	_____
10. _____	_____	_____

Prospective Member Letters: Alternates Do Not Need To Complete.

New members are required to invite five people whose category is not filled as of the time of the letter. Invite your power partners if the categories are open.

An example letter is available on the next page and also in the LeTip Wired document library. Once you login to www.letipwired.com in the document library search "Prospecting Letting". This can be done via phone, email, US Mail, or using LeTip wired guest invitation.

If you send it via e-mail, please copy the chapter mentor on the e-mail. If the letters are mailed and/or hand delivered, please e-mail the following information to the chapter mentor.

The Prospective Members Name, Address, Cell Phone Number, E-Mail Address, category they would represent, and Web Site Address if known.

Your Name (Print): _____

Your Signature: _____

Date Completed: _____

PROSPECTIVE MEMBER LETTER SAMPLE

Dear (prospective member):

Please carefully consider what I am about to share with you.

A client of mine introduced me to LeTip, a professional networking organization, and I just can't thank him enough! It is clearly more effective than any community service association or similar type referral meeting that I have ever encountered.

LeTip International was founded in 1978 and is well established with hundreds of chapters throughout the United States and Canada. One standard that sets LeTip apart in the professional networking field is the education members receive on marketing their business. Another is loyalty. LeTip members are loyal to one another.

If you are interested in joining a coffee group that occasionally passes leads, then LeTip is not for you. LeTip does not waste time socializing in the hopes that a business exchange will magically fall into your lap. We're busy professionals who are committed to being each other's sales force. LeTip has one focus... to "Put Dollars in Your Pocket,"™ period.

Our chapter's Board of Directors has been researching professionals in your business category and we have come to the conclusion that you are the expert in your field. We would like to invite you to take the opportunity at our next weekly business meeting to introduce us to your company, pass business cards and share with us how we can help create more business for you.

As our members say when they leave their meeting each week with several qualified "Tips" in their hands, "This is always the most productive day of my week!" Our chapter meets every _____ (day) at _____ (location).

We start at (time) am/pm sharp and conclude at (time) am/pm sharp. Please bring at least 50 business cards. Let our referrals become a "way of life" for increasing your business!

Respectfully,

(Sign your name)

P.S. Want to learn more about LeTip? Go to www.letip.com and then give me a call. I will be glad to answer your questions and tell you how LeTip of (chapter name) can help open doors to your business success. I can be reached at

(xxx) _____ - _____.

SPONSORING A GUEST TO LETIP

10 Things to do when sponsoring/inviting a guest to LeTip

1. The sponsor should let the Membership Chair know by Monday of an invited guest, including name, category, and contact information so they get in the lights.
2. The sponsor should prepare the guest for the meeting by discussing how they will have to speak twice and to bring plenty of business cards. The sponsor should also prep the guest on how the chapter meeting runs, and to discuss who the guest's power partners might be.
3. The sponsor should be at the chapter meeting early to greet the guest at the door. The guest fills out a guest label and drops one of their business cards (with the sponsor's name on the back) into the Tip Bucket.
4. The sponsor should take the guest around the room and introduce them to the board members. This is a powerful move as the guest feels important and validated.
5. The sponsor should make sure the guest meets as many of their potential power partners as possible at the meeting.
6. The sponsor sits with their guest during the chapter meeting, making sure to introduce them to the members sitting around them.
7. During the chapter meeting, the sponsor should answer questions and make comments regarding the procedures of the meeting.
8. After the chapter meeting, the sponsor should introduce the guest to the Membership Chair to discuss what the next steps are in joining and get the guest's email to send them the LeTip Wired application.
9. The Membership Chair reviews the process of becoming a member and invites them back to next week's chapter meeting.
10. The Membership Chair sends an email to the guest during the next couple of days thanking them for their interest, explaining the cost structure of the group and reminding them of the coming chapter meeting. They should copy the entire board so that the board has the opportunity to comment and welcome the guest back.



IMPORTANT BYLAWS GENTLE REMINDERS

LeTip members when joining agreed to the membership agreement on the back of the application and following the LeTip bylaws. The requirements help ensure everyone is participating and succeeding. The rules are there to also help protect the chapter and it's members. Here are a just a few reminders that each member in the chapter abides to.

Monthly Member Responsibilities

- Attendance - I understand that if I, or my alternate, miss two (2) consecutive unexcused meetings, or four (4) meetings in a calendar quarter, excused or not, my membership may be terminated. Arriving late or leaving early will not be tolerated and will count as an excused absence for the calendar quarter.
- Tipping (warm leads) - I agree to Article IV, Section 4.1 (f) of the LeTip Bylaws which states: Provide a minimum of 4 tips per month to any chapter member (excludes Inter-Chapter Tips). Inter-Chapter Tips do count towards Top Tipper of the month award.
- Invite Guests - I will invite guests to meetings and encourage them to join and sponsor at least one new member into LeTip within my first year.
- Weekly Commercials - I will deliver effective 30-second commercials about my business. Work on creating multiple commercials about the company to educate the chapter members. This will result in them being a better sales force in finding you tips.
- Visitations - I agree to visit the assigned chapter member each month to learn about their business and also to schedule my own visitation with chapter members to build quicker business relationships with them. The quicker the chapter gets to know about me, and my business will result in receiving more tips and the quicker I learn about their business will educate me on how to find them tips.

Board Member Responsibilities

- Weekly Meeting - start and end the meeting on time
- Introduce the Guests and make them feel welcomed
- Report how the chapter is doing to the membership
- Hold members accountable
- Bring the energy and make the atmosphere fun and exciting

Bylaws Gentle Reminders & Rewards

New members can find a copy of the LeTip Bylaws online at www.letipwired.com. Once they login from the menu options, select the document library and type bylaws in the search field. Read Article XII page 16 to find out about the gentle reminders and rewards which are a way for a member to receive money each week for participating and contribute a small amount to the chapter for not participating. This is an honor role system and the chapter Sgt-at-Arms keeps track weekly.

LeTip is not about taking your money and we would rather you make money weekly and receive tips. Any funds the chapter collects from the gentle reminders are put right back into the chapter and used towards a chapter business mixer, chapter contest prizes, or events.

CHAPTER GOALS



Our chapter's goals for (year) are: _____

Cover these goals with the new member(s) explain how all the members working towards these goals will make their membership also a profitable and rewarding experience. Some chapter goals could be:

- Increasing chapter membership by 20% this year
- Passing more outside tips than inside tips this year
- Finding a larger meeting location with room to grow the chapter
- Utilizing the LeTip Extended Network feature in LeTip Wired to increase outside tips

Personal Goals

Help the new member(s) set their own personal goals and have them write them down to review each quarter to see how they are doing with accomplishing them.

Some examples of personal goals could be:

- Learn how to navigate the meeting structure to their benefit (networking and educating others)
- Developing relationships with other members
- Their comfort level in tipping chapter members
- Their comfort level in chapter members tipping them

The importance of the chapter and members setting goals each year is to keep everyone on the same page and mindset, so everyone is successful and gets the most out of being a member in the chapter.

FIRST MENTOR MEETING

At the First Mentoring meeting the new member(s) attend, introduce the new members to the chapter's Communications Committee (Chapter's Wired Mentor, Social Media Chair, Website Coordinator). The Communications Committee help bring the new members up to speed with the use of LeTip Wired, the Chapter Website, and Social Media pages.

Next, introduction the mentor process;

1. The new member requirements and explanation of each
 - Completion of NTS within 60-days of joining
 - Read the NTS training guide
 - The completion of four mentoring meetings with the chapter's Mentor
 - Ten mini visitations
 - Invite at least five people for open chapter categories
2. Cover important bylaws
 - The Attendance policy – what is an excused and unexcused absence
 - Cover the Rewards & Gentle Reminders, explain they have a one-month grace period
 - Definition of a Qualified Tip and explain the inside, outside, inter-chapter, and escrow tip
3. Cover the important of guests
 - How to invite and who to invite (10 things to do when inviting a guest)
 - Power Partners
 - Building Relationships will result in a quicker ROI

Wrap up the first meeting with the Mentor verifying with the new members that they have their LeTip Wired settings set so they do not miss any tips send to them and valuable information emailed from LeTip and the chapter.

Communicare

Another source of LeTip information goes out on the first Monday of each month, introduce them to LeTip Communicare, the emailed newsletter which covers featured members and chapters, LeTip's blog and more.

LeTip Wired

Confirm the new member(s) received their login access to www.letipwired.com. If they have not, have them contact LeTip so we can resend them an email with their access info. The sooner they can get access to LeTip Wired they will be able to start passing and receiving tips. LeTip has an open Wired Zoom Q&A every Thursday at 12 pm PST. The link can be found on the LeTip Wired calendar.



SECOND MENTOR MEETING

At the Second Mentoring meeting with the new member(s) work on their commercials, mini visitations, and any questions they have from the first meeting.

Commercials

How to create a good 30-commercial by emphasizing:

- Create four to five "go to" commercials to rotate through each meeting
 - Nuts and bolts commercial
 - Light/Humorous commercial
 - Specific business, company history
 - Shout out/testimonial for a member's service you used
- Speak clearly and loud enough to carry the room so everyone can hear you
- "Hello, I am (Full Name) and the chapter's (Category)..."
- Commercial topic you are coving this week at the meeting
- Develop and create a memorable tag line

You never want to say the same commercial two weeks in a row. Each week you want to keep the chapter members attention, repeating the same commercial over and over will lose their attention if they've heard it multiple times.

By using a different commercial weekly and rotating them will keep the members focus each week hearing something new and you will better educate your sales force (chapter members). The better job you do at teaching your chapter weekly about the company and your experience will make them better and finding you tips.

Practice – Practice – Practice. The more time you put into creating your commercials and practice saying them out loud will pay off in educating your chapter members so they all can give confident 30-second commercials about you. Make it memorable!!

Mini visitations

How and when to do them

- Visitation Process – once a month – how to go about it – reiterated its importance
- Building Relationships – are you comfortable passing a tip to this person
- Educating - Is the person comfortable passing a tip to you

Be creative when presenting for your visitee. Spend some time on it, this is your time to educate them on your business. Make sure they leave the visitation informed and able to speak to anyone about your company and services.

If possible, try to have another member join this meeting and allow them to talk about how Visitations and mini visitations are perhaps the most important thing we do, especially for new members and how quickly they can complete these and educate their chapter, will result into more tips.

First step in creating an outside sales force through LeTip – your responsibility

THIRD MENTOR MEETING

At the third Mentoring meeting, the Mentor covers the chapter weekly program with the new member(s). Some chapters may have added their own rule and require their new member to complete the NTS course before being placed in the chapter program rotation. This though is not a LeTip bylaw requirement. The program director will add the member to the rotation when ready and during those four weeks the spotlight is on the member in the weekly program role. It is important the member is attendance during these four weeks, otherwise they miss one of the roles and will have to wait until their time in the rotation again.

• WEEK 1 - SHOWBOATER

- Arrive at least 15 minutes prior to the meeting to set up the Showboat table
- This is a trade show type display promoting your business, service, and products
- Make your showboat table appealing, draw attention to it, maybe have give aways
- Use the 5 senses (sight, smell, hear, touch, and taste)
- Display the tools of the trade, handouts, visuals, samples, photos, etc.
- Use a rollup banner, music, candy, anything to draw attention on you

Be creative, the more work you put into developing a really eye catching Showboat table, the more members and guests will come to your table to learn about the company. Example, a car salesman might bring a new car to the meeting for everyone to see entering the room. An interior design may have a photo album of before and after photos and also display paint, floor and fabric samples. Think of what would draw you to want to visit and see the Showboat table and what would turn you off from looking.

• WEEK 2 - THE GREETER

- Arrive at least 15 minutes prior to the meeting to be ready at the registration table
- Bring your SMILE, make everyone arriving feel welcome and have guests sign-in
- No direct members and guests over to the Showboat table

As the Greeter, it gives them the chance to meet every member and guests. The Greeter understands the importance of directing members and guests to head directly to the Showboat table after arriving. What if an unaccompanied guest arrives? The chapter should have board or mentors at the registration table also welcoming people. Introduce the unaccompanied guest to a board member or mentor and they will then take the guest to the Showboat table and introduce them to other members.

• WEEK 3 - SPEAKER

- Prepare a short professional bio on yourself and give it to the Program Director
- The Program Director will introduce the speaker reading their professional bio
- Depending on the group size, you will have about 7-10 minutes to present and answer Q&A

Tell your story, being personal builds relationships and your sales force. Cover your background, experience, education. Cover your company's history, how treat customers, etc. Talk about the service or products. Feel free to be creative. Leave a few minutes for questions and answers.

• WEEK 4 - LUCKY DEVIL RECIPIENT

How well did you educate the chapter? The President will pick one chapter member at random (the Lucky Devil) and they will give a 30-second commercial about your company. It is a chance for the member to hear how well the chapter member does at giving a commercial about them and if they struggle or have a hard time, they know they need to schedule a mini visitation with that member to educate them a bit more about their company so they can feel comfortable with them as their sales force.

FOURTH MENTOR MEETING

In this final Mentoring meeting ask if they have any questions from the previous meetings and go over a few LeTip procedures with them before a final review. Let the new member(s) know a copy of the LeTip Bylaws can be downloaded in LeTip Wired's document library. Search: bylaws

- **How to get and LOA** (bylaws article 3.1 (a))

"The Board of Directors has the right to extend a "leave of absence" to a member who is in compliance with attendance, tipping, and current dues obligations. A request for a leave of absence must be submitted in writing to the Board and can only be granted for a period of 30 consecutive days. Member shall prepay chapter dues for the period of requested leave. A majority vote, quorum required, by the Board of Directors after reviewing the member's participation in total, in the affirmative is required. This may be granted for vacation, illness, accident, or personal reasons. A leave of absence is never granted for business related purposes. Members wishing to extend a leave of absence must resubmit in writing every 30 days for Board review and decision.

- **How the alternate process works** (bylaws article 3.2 (e))

An alternate may represent a member up to 6 times per year, if that person is well versed in the business and represents the same business. The alternate must be approved in writing by the Board of Directors prior to attending a meeting. Of the 6 allowable meetings, an alternate may represent the member for no more than two consecutive meetings. Attending more than 6 times per year could result in a loss of membership. An alternate cannot hold any office or committee position and has no voting rights. This alternate is not interchangeable but can only attend to keep the attendance policy in force.

- **What to do when inviting a guest**

(see page 8 for the 10 things to do when sponsoring/inviting)

Quiz Time basically review what was covered at the previous Mentoring meetings answer any questions about anything covered or questions the new member(s) have after completing the items the chapter has asked them to complete.

Review the following

- The success of this group for you is your responsibility
- What you put into it is what you should expect out of it
- Create and nurture relationships
- Your job is to utilize this group as your outside sales force
- Practice commercials, get involved, visit other members
- Invite your power partners if they are currently not in the chapter

Follow the process and your return on the investment of your LeTip membership will come quickly I am your Mentor (full name), always feel free to ask questions and use me as a resource.

Set a date to follow up with the new member(s) at the end of the quarter to review and see how they are doing with tipping, attendance, inviting guests, and chapter participation. If needed set up a Mentoring meeting to review some of the areas they feel they need additional help with.

The last thing the Mentor does not assuming the new member(s) completed NTS and the chapter requirements is to contact the board of their completion and program director so they can add the new member(s) to the chapter weekly program rotation.

WHY ARE WE SUCCESSFUL

Board and membership buy into having a good Mentoring Program. The chapter want good and active members. Our Mentor reports are interactive at our board meetings, and we exchange ideas of what we need to do better and what we do well. This is a CHAPTER TEAM EFFORT!!

Chapter Follow-up

We email each person in the Mentor program individually and copy their sponsor each week until the new member(s) has completed the process.

We expect them to be finished within 4 - 7 weeks

Most importantly the chapter has developed a culture that understands if the group helps the Mentor process and are welcoming to new member(s), it helps the whole chapter create more business for our selves and them.

The board will announce completion of process at the chapter meetings to the applause of membership and start the process again with the next new member(s) joining the chapter.



MENTOR REVIEW CHECKLIST

Now that the new member(s) have completed their training with the chapter mentor it is a good idea to go over the checklist to make sure they completed all the required chapter training items. Take a minute to confirm with them each of the items you covered during the mentoring period and see if they have any final questions about any of the areas covered. This will ensure they are ready for success in the chapter.

Mentoring new member checklist (covered and completed within first 60-days)

- _____ Completed the Network Training Seminar (NTS)
- _____ Read the NTS guide
- _____ Completed four mentoring meetings
- _____ Completed 10 mini chapter visitations
- _____ Invited at least five people for open chapter categories
- _____ Mentor covered important bylaw items with the new member
- _____ Covered the 10 things to do when inviting a guest

Names of the members visited (10 min visitations)

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

Names and categories of five guests invited

1. _____
2. _____
3. _____
4. _____
5. _____

LETIP COMMUNITY

Think of your Chapter as your home base. Your community awaits you outside your chapter. You have chapters nearby and have a lot in common with them, but now due to the pandemic, you have virtual options that allow you to travel Coast to Coast to meet your new friends and business contacts. Come on one of our weekly zoom calls and meet members from all over the country. Remember a member is a friend you haven't met yet.

We also have LeTip Communicare that is emailed the first Monday of every month. Read up on the featured member and chapter of the month. Who knows you just might be selected as the featured member or chapter of the month. LeTip Wired also soon will have a new community feature we are working on developing right now to also expand your social and networking community so stay tuned for that. Another way to expand your LeTip Community is host joint chapter business mixers, if you've never done one with another chapter, this is a good way to get to know each chapter and network with categories each group does not have as well as grow with the guests each group brings to the event.

Please visit our LeTip Wired Calendar at www.letipwired.com (calendar) this is the best way to learn and expand your network through the LeTip Community.

Our monthly LeTip Zoom calls, trainings, and events are hosted by some of the top leaders in LeTip and a great opportunity to share the knowledge learned with your chapter.